



Dnyanvardhini Shikshan Sanstha's

Tel. : 02425-292177  
02425-292277

# Global Institute of Management

132/1, Pune Nashik Highway, Velhale, Sangamner, Dist. Ahmednagar, Pin - 422 605  
Email : globalsangamner@gmail.com  
Web : www.giom.org.in

DTE CODE : MB5325

Ref. No.

Date :

## Report on International Yoga Day Celebration.

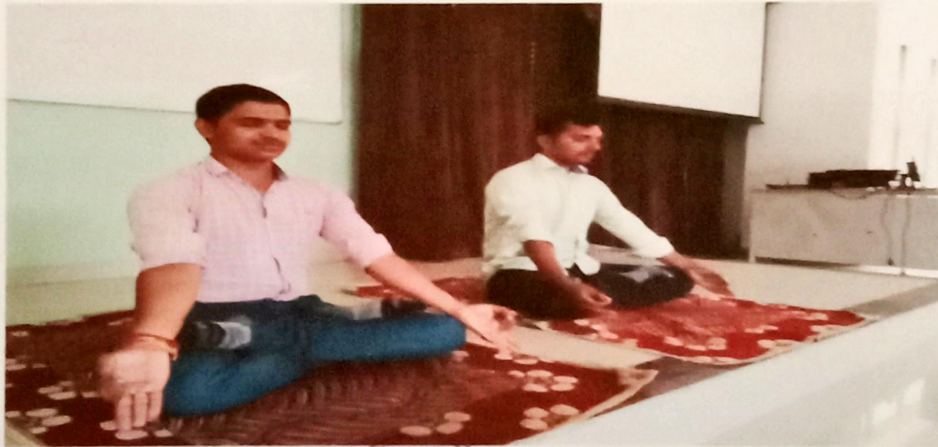
The Second International Day of Yoga was celebrated in Our Institute on Tuesday 21st June, 2016 with Full zeal, enthusiasm & spirit.

The Celebration started with the prayer and the selected Yoga Postures, Pranayama, Dhyana, under the Instructions of Yoga Expert.

The program ended with a Sankalpa & Shanti Patha.

The Students, Teaching & Non-Teaching staff of the Institute have participated in this programme.

The Yoga Instructor (Expert) has explained the importance of Regular practice of Yoga as a tool to prevent the various diseases. Enclosing here with the selected Photographs for your reference.













Rishmath  
Director  
Global Institute of Management  
132/1, Pune-Nashik Highway, Velhali  
Sangamner, Dist. Ahmednagar



A  
Report  
On program

# **“MEDITATION AND STUDY”**

**Conducted by**  
**MR. DINESH JAHAGIRDAR**  
(HR MANAGER AT ADF SINNER, NASIK)

**on**  
**30<sup>TH</sup> Aug., 2016**

**Report Submitted by**  
**Prof. Sudam Shinde**







Dnyanavardhini Shikshan Sanstha's

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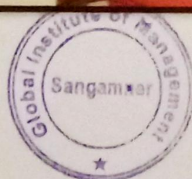
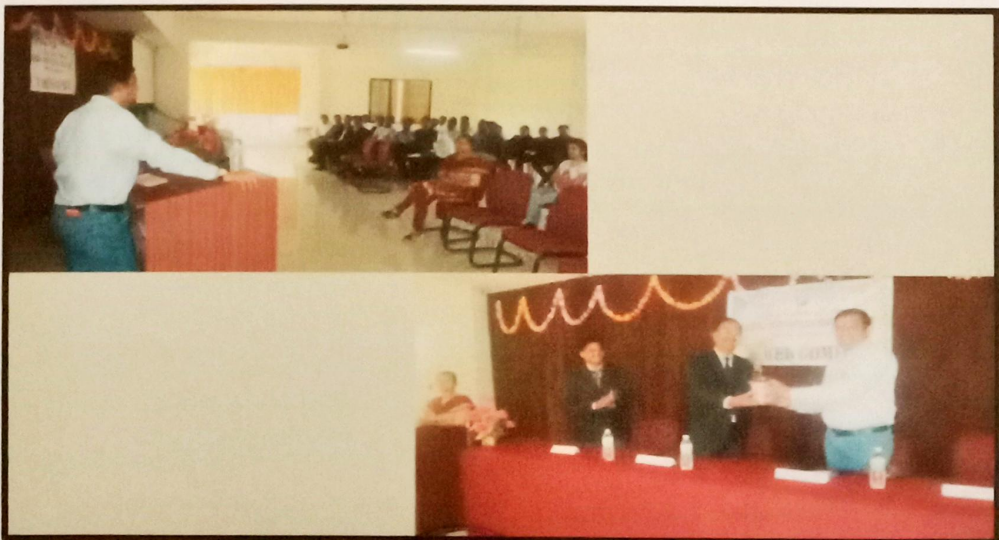
### Report on Guest Lecture (Meditation and Study)

Guest lecture on the topic "Meditation and Study" was conducted by Mr. Jahagirdar (HR Manager at ADF Sinner, Nasik) on 30th Aug, 2016. He explained the tricks on how to study under pressure.

He elaborate how Meditation can give you a sense of calm, peace and balance that can benefit both your emotional well-being and your overall health. And these benefits don't end when your meditation session ends. Meditation can help carry you more calmly through your day and may help you manage symptoms of certain medical conditions.

He has highlighted the importance of meditation to tackle the tension and stress arising from the situations. The student has taken active participation in discussion with the speaker.

### **Photographs of the Workshop:**



*M. Deshmukh*  
Director

Global Institute of Management  
132/1, Pune-Nashik Highway, Velhale  
Sangamner, Dist. Ahmednagar





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## Report on International Yoga Day

Date : 21<sup>st</sup> June 2017.  
Venue : Seminar Hall.  
Time : 7.00 AM to 8.00 AM  
Coordinator : Prof. Nilesh P. Awari.

### Summary of the Program

Since its inception in the year 2015, June 21st is celebrated as The International Day of Yoga all over the world. In that connection has celebrated the 3<sup>rd</sup> International Yoga Day on 21<sup>st</sup> June 2017. This idea was proposed by our Prime Minister, Mr. Narendra Modi. He said, "Yoga is an invaluable gift of India's ancient tradition. It embodies unity of mind and body; thought and action; restraint and fulfillment; harmony between man and nature; a holistic approach to health and well-being. It is not about exercise but to discover the sense of oneness with you, the world and the nature. By changing our lifestyle and creating consciousness, it can help in well-being."

International Yoga Day was celebrated by the students and teachers at GIOM with great enthusiasm. Students and faculties demonstrated various asanas followed by Omkar chanting. Warm up exercises were taken and all the students performed sitting and standing asanas, importance of these were explained simultaneously. The celebration concluded with synchronized recitation of shlokas and speech by our Director. He encouraged students to practice regular yoga to remain fit and improve concentration.

Regular practice of yoga will surely help our students achieve a better life, physically, mentally and spiritually as well.





INTERNATIONAL YOGA DAY (21 JUNE 2017) SNAPSHOTS



*Mishra*  
Director  
Global Institute of Management  
132/1, Pune-Nashik Highway, Velhaie  
Sangamner, Dist. Ahmednagar





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INTERNATIONAL YOGA DAY (21 JUNE 2017) SNAPSHOTS



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Director  
Global Institute of Management  
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## REPORT ON INTERNATIONAL YOGA DAY CELEBRATED AS ON 21<sup>ST</sup> JUNE 2018

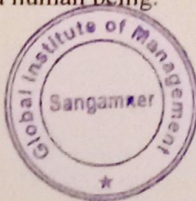
Date : 21<sup>st</sup> June 2018.  
Venue : Seminar Hall.  
Time : 7.00 AM to 7.30 AM  
Coordinator : Prof. Nilesh P. Awari.

The International Yoga Day was celebrated on 21<sup>st</sup> June 2018 at Dnyanwardhini Shikshan Santa's Global Institute of Management, Sangamner to bring peace, harmony, happiness and success to every soul in the Institute. This was a great opportunity to imbibe the value of discipline.

Yoga is a mental, physical and spiritual practice that needs to be carried every day. All Faculties got the chance to know how yoga embodies unity of mind and body.

All staff members performed Yoga between 7 am and 7:30 am. under the instructions of Yoga teacher. Different yoga postures like Vrikshasana, Uttanaasana, Trikonasana, Bhadrasana, Shashankaasana, Bhujangasana, Pawana Muktaasana, finally ended with Pranayama and meditation. Prayers were recited before and after the programme. Heartfelt thanks to our Prime Minister, Mr. Narendra Modi for giving an opportunity to celebrate the International Yoga Day.

During the course of "Yogabhyas", the Yoga teacher also narrated the usefulness of different "Asanas" as a precautionary measure, in curing many Diseases and the usefulness of Yoga in the overall wellbeing of a human being.





## INTERNATIONAL YOGA DAY PHOTOS



Director

Global Institute of Management  
132/1, Pune-Nashik Highway, Velhale  
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## Report on International Yoga Day Celebration

To,  
The Director,  
Global Institute of Management,  
Sangamner.

**Subject: Report of International Yoga Day ...**

Date & Time- 21<sup>st</sup> June 2019, at 7.00am

Venue- Seminar Hall

**Dignitaries Present-**

Shri. Anil V. Khatode

Mr. K. D. Mulay

Prof. Lakhan J. Lohiya

### Summary:

5th International Yoga Day was celebrated on Friday, 21st June 2019 in the Institute. The purpose of International Yoga Day is to promote yoga and endeavor towards making it a part and parcel of everyone's daily routine.

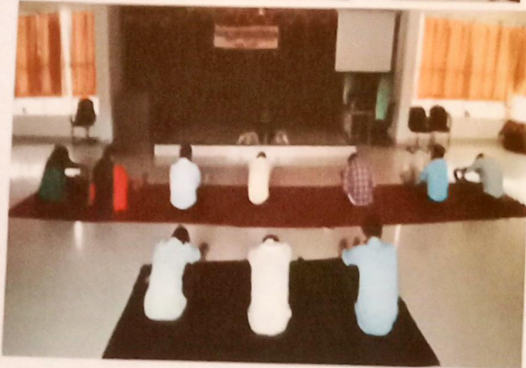
It was one hour session conducted for students and faculties started at 7.00 am and ended at 8.00 am. Different Yoga aasanas were demonstrated by Shri. Anil V. Khatode (Yoga instructor). Program started with pranayama as a warm up, followed by Surya namaskar and ended with divine and peaceful meditation. It was all together a refreshing experience for the participants.

He also explained importance of each aasanas & why it should be practiced in daily life. All the Teaching and non-teaching members and students participated actively in the program. There were 40 students present for International Yoga Day.





Photographs of the Session:



International Yoga  
Day 2019



Director

Global Institute of Management  
132/1, Pune-Nashik Highway, Velhale  
Chandrapur, Maharashtra 431 001





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## Workshop Report on

### "Creating Google Docs"

Date : 26<sup>th</sup> March 2018.  
Venue : Computer Lab.  
Subject : "Creating Google Docs"  
Guest Speaker : Dr. R. R. Takale  
Coordinator : Prof. P. G. Kandekar.

#### About the Lecture:

A workshop was organized by the Institute for the MBA (I & II) year students on 26<sup>th</sup> March 2018. The program started with the welcome note by Ms S.S Bhandari.

Prof. P. G. Kandekar gave the brief introduction about speaker.

#### Objectives:

- To understand the need of creating google docs.
- To know requirement of google docs in today's era ;

#### Summary:

Workshop trainer by Dr. R. R. Takale has been organized on 26<sup>th</sup> March 2018 on the topic "**Creating Google Docs**". He is having more than 20 years of experience in Academics as well as Industry. He teach how to create google form what are the uses of it and also discussed the current requirement of IT in upcoming years.

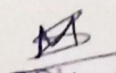
He has tried to escalate the queries of students about the Google form. He emphasized that, more formalized engagement with industry is particularly important. In this Interactive session students have realized the actual ground realities and get some practical know how's in the field of IT.





**Photographs of the Session:**



  
Director

Global Institute of Management  
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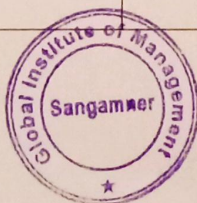
## List of Capacity Building and Skills Enhancement Initiatives taken by the Institute

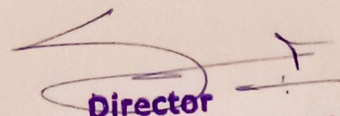
Name of the capability enhancement scheme	Date of implementation	Number of students enrolled	Name of the agencies/ consultant involved with contact details
Soft skills development	14/01/2020	150	"ENTREPRENURIAL TRAINING OWING YOUR FUTURE" By Mr. Suresh M. Kote (CEO, Shri. Mahila Griha Udyog Lijjat Papad India Lijjat Papad) Contact No- 8668481423
	14/01/2019	158	"LIFE SKILLS AND PERSONALITY DEVELOPMENT" By Mrs. Rekha Mundada (Kathakathankar and motivational speaker, Dhule) Contact No-9422706111
	2017-18	120	"Personality Development" Dr. R. R. Takale (Director, Ashoka Business School, Nashik)
	11/10/2017	76	"PERSONALITY DEVELOPMENT" By Prof. Prakash Soni (MIT, Pune) Contact No-8308836243





	16/11/2016	39	<p><b>"MOTIVATION AND PERSONALITY DEVELOPMENT"</b></p> <p>Mrs. Smita Gune (Soft Skill Trainer &amp; Motivational Speaker, Sangamner) Contact No-9850263525</p>
	23/08/2016	53	<p><b>"SOFT SKILL: A WAY TO EXCELLENCE"</b></p> <p>By Mr. Dominic Savio (Asst. General Manager-Mtdm, Legrand India Pvt. Ltd., Sinnar) Contact No-9422751809</p>
<b>Life Skill (Yoga, Physical Fitness, Health and Hygiene)</b>	21/06/2019	40	<p>on 21st June 2019 International yoga Day by Trainer Shri. Anil V. Khatode [MA Yogic](Yoga instructor). Contact No-8888757054</p>
	21/06/2018	45	<p>on 21st June 2018 International yoga Day by Trainer Shri. Anil V. Khatode [MA Yogic] (Yoga instructor). Contact No-8888757054</p>
	22/08/2017	86	<p><b>"STUDENT PSYCHOLOGY AND PHYSICAL FITNESS"</b> by Dr. Neelam Mulay (Renowned Psychologist)</p>
	21/06/2016	59	<p>on 21st June 2016 International yoga Day by Trainer Shri. Abhay Khule (Yoga Instructor). Contact No-9960104007</p>



  
**Director**  
**Global Institute of Management**  
**32/1, Pune-Nashik Higway, Velhale**  
**Sangamner, Dist. Ahmednagar**



	21/06/2015	83	on 21st June 2015 International yoga Day by Trainer Shri. Narwade (Yoga instructor). Contact No-9860551282
ICT/Computing Skill	26/03/2018	80	"Creating Google Docs" Dr. R. R. Takale Contact No-9552552001
	2018-19	114	"Tally with GST" Mr. Swapnil Wackchaure (Dhananjay Computers, Sangamner)
Language And Communication Skill	2019-20 2018-19 2017-18		Many students of GIOM come from rural areas of Maharashtra. They face challenges in speaking fluent English which affects their confidence level and future employment opportunities. As a remedy we make use of ICT enabled lab that helps them improve their pronunciation, grammar and English skills
	2016-17 2019-20 2020-21	116 107 126	"Communication Skill" Mr. Uday Deshpande Malpani Easy English Classes, Sangamner  Mr. Khandeshwar Awari Apex English Academy, Sangamner





A  
Report  
On program

**“PERSONALITY DEVELOPMENT”**

Conducted by  
**PROF. PRAKASH SONI**  
(MIT, PUNE)

on  
**11<sup>th</sup> Oct., 2017**

Report Submitted by  
**Prof. Mayur Khedkar**







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## Report on Personality Development

Global institute of Management arranged Workshop on Personality Development which was delivered by Mr. Prakash Soni on 11<sup>th</sup> Oct., 2017. The main objective of the Workshop was to familiarize participants with the emerging ideas and trends on how to develop personality in the 21st century contexts. The programme also aimed to understand the meaning of life and work in the present context; to enhance students communication skills and interpersonal skills in order to function in professional and social settings effectively.

He gave various examples of which will explain where personality matters and how one can improve his behavior and way of living standards. He also discussed how to think on particular topic and how to take initiative. What is the need to take initiative and how to improve communication skills, how to handle situations. Today, in corporate world lots of competitions are their so students have to present themselves well, so they must know about soft skills and terms to improve the soft skills.

Moreover, the lecture was interactive. It also helped the students to build a positive attitude and motivated them to achieve high success in life. The lecture was enlightening experience as it helped to rediscover oneself as a human being, as a student, as a fresher who was looking for his/her dream job. The tips provided by the speaker during the program were helpful to improve the personality of the student. This Lecture was the knowledge feast for the GIOM Students.





Photographs of the Workshop:



Balram

Director

Global Institute of Management  
132/1, Pune-Nashik Highway, Velhale  
Sangamner, Dist. Ahmednagar



One day workshop  
On

## **“Life Skills & Personality Development”**

14<sup>th</sup> January (Monday), 2019

Organized by,



Dnyanavardhini Shikshan Sanstha's  
Global Institute of Management (GIOM), Sangamner.

### **Eminent Guest Speaker**

Eminent Guest Speaker : - **Sou. Rekha Mundada, Dhule.**  
(Kathakathankar & Motivational Speaker)

Date & Time : - **14<sup>th</sup> January (Monday), 2019 at 11.00 A.M.**

### **Patrons**

Hon'ble S. K. Yewale President, Dnyanavardhini Shikshan Sanstha, Sangamner.  
Hon'ble T. R. Yewale Vice President, Dnyanavardhini Shikshan Sanstha, Sangamner.  
Hon'ble A. S. Yewale Secretary, Dnyanavardhini Shikshan Sanstha, Sangamner.

### **Guest of Honour**

<b>Dr. Arun Gaikwad</b> (Vice Principal, Sangamner College, Sangamner)	<b>Dr. Anant Divekar (CA)</b> (Professor, Sangamner College, Sangamner)
<b>Dr. R. G. Rasal</b> (Vice Principal, PVP College, Loni)	<b>Dr. Parag P. Saraf (CA)</b> (Director, NCT's IBMR, Chakan)
<b>Prof. Shubhangi V. Kulkarni</b> (HOD, BBA Dept., Sangamner College, Sangamner)	<b>Prof. Tukaram T. Khemnar</b> (HOD, BCA Dept., Sangamner College, Sangamner)
<b>Prof. Apsaheb D. Kandeekar</b> (Asst. Prof., Nutan Arts, Com. & Sci. Sr. College, Rajapur)	<b>Prof. Prashant S. Ugale</b> (Asst. Prof., Arts & Com. College, Dodi)

### **For Registration and Other details Contact:-**

Prof. Lakhan J. Lohiya	7972929318	Prof. Ankita A. Wagh	9158646256
Prof. P. G. Kandeekar	9860538656	Prof. Ranita B. Valave	7028221193
Mr. Bapu M. Sarode	9850663226	Mr. Kisan A. Mule	7588695912
Mrs. Yogita B. Mhalaskar	7028781909	Mr. Kiran K. Kadam	7709181157
Mr. Shivdas B. Chakor			8007358466

### **VENUE**



DSS's  
**GLOBAL INSTITUTE OF MANAGEMENT (GIOM)**  
132/1, Nashik-Pune Highway, Verhate, Sangamner,  
Tal. Sangamner, Dist. A' Nagar - 422605.  
Website : [www.giom.edu.in](http://www.giom.edu.in)  
Email ID : [globalsangamner@gmail.com](mailto:globalsangamner@gmail.com)  
Mob. No. : 8698925530, 9730537676.





A  
Report  
On One Day Workshop

# **“Life Skills & Personality Development”**

Conducted by  
**Sou. Rekha Mundada**  
(Kathakathankar & Motivational Speaker, Dhule)

on  
**14<sup>th</sup> January 2019**

Report Submitted by  
**Prof. Ranita B. Valave**





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## Workshop Report

Global institute of Management arranged one day Workshop on Life skills and Personality Development which was delivered by Sou. Rekha Mundada on 14<sup>th</sup> January 2019. The Main objective behind organizing such workshop is to empower students with skills and knowledge. These skills and knowledge would play a vital role in their lives.

In above said workshop topics like Values, Decision making, Emotions and assertiveness, Self-esteem etc explained by the speaker and after that through roleplaying method all students take participation in life skill session. Life skill session were very interactive since speaker engaged students participation in Groups, discussions, brain storming and answered any question that was raised by the students.

In afternoon session she has taught the concept & need of Personality Development. In that she included all the concepts of Organizational Behavior and general Management like Time Management, Attitude, Decision Making, Leadership, Motivation, Confidence and many more with their practical implications. She has tried to escalate the queries of students about the Life skills, Personality development & Interview Skills. Students actively participated & involved in the session.





**Photographs of the Workshop:**



A handwritten signature in black ink, appearing to be "AA".

**Director**

Global Institute of Management  
132/1, Pune-Nashik Highway, Velhale  
Sangamner, Dist. Ahmednagar



A  
Report  
of One Day Workshop

**“SOFT SKILLS,  
PERSONALITY DEVELOPMENT  
& INTERVIEW SKILLS”**

**Conducted by**  
**Mr. Saurav Bhowmik**  
**(Director, Naukari Station, Pune)**

**Held on**  
**29<sup>th</sup> September 2015**

**Report Submitted by**  
**Prof. Lakhan J. Lohiya**







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## Report of WORKSHOP ON SOFT SKILLS, PERSONALITY DEVELOPMENT & INTERVIEW SKILLS: MR. SAURAV BHAUMIK

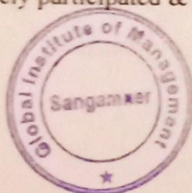
GIOM has organized a one day workshop to groom the personality of MBA students on the topic "Soft Skill, Personality Development and Interview Skills" By Mr. Saurabh Bhaumik (Director, Naukri Station, Pune) on 29th September, 2015.

In the first session of the program he has taught the importance of Communication skill in Soft Skill and Personality Development. In first session he demonstrated the concepts of Business Communication like Verbal-, Non- verbal Communication, Body Language, Gestures, -Postures, Manners-, Etiquettes, and types of Hand Shaking with their importance.

In afternoon session he has taught the concept & need of Personality Development. In that he included all the concepts of Organizational Behavior and general Management like Time Management, Attitude, Decision Making, Leadership, Motivation, Confidence and many more with their practical implications.

He explained Interview Skills that students may acquire before facing the Interview. In that he explained pre interview, during interview & after interview preparations and communication skills. On this occasion Mr. Saurabh has conducted Mock interviews for participated students.

He has tried to escalate the queries of students about the Soft skills, Personality development & Interview Skills. Students actively participated & involved in the session.





Photographs of the Workshop:



*Rishabh*

Director

Global Institute of Management  
132/1, Pune-Nashik Highway, Yashwantrao  
Sangamner, Dist. Ahmednagar



A  
Report  
On program

**“SOFT SKILL: A WAY TO EXCELLENCE”**

Conducted by  
**MR. DOMINIC SAVIO**

(Asst. General Manager-MTDM, Legrand India Pvt. Ltd., Sinnar)

Held @  
**GIOM, Sangamner**

on  
**23<sup>rd</sup> August 2016**

Report Submitted by  
**Prof. Sudam Shinde**





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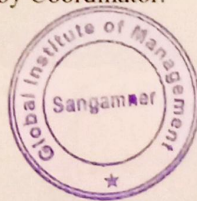
## Report on Soft Skill: A way to Excellence

Institute has organized a Guest Lecture to enhance and develop the personality of MBA students on the topic "Soft Skill: A way to Excellence" By MR. DOMINIC SAVIO (Asst. General Manager-MTDM, Legrand India Pvt. Ltd., Sinnar) On 23<sup>rd</sup> August 2016, the program is for the benefit of pre-final year students of GIOM.

During the formal inaugural session, Dr. A. A. Deshmukh welcomed the gathering and also introduced resource persons to the audience. While addressing students, Dr. A. A. Deshmukh (Director, GIOM), focused on the efforts of Management and college administration for providing state-of-the art facilities to the students of GIOM. Adding to it, Director stressed the importance of such training programs and also assured that many more quality programs will be introduced in the days to come for preparing students to face campus interviews.

First session of training began with identifying the differences between CV, resume and bio data. In the training program, the students were taught about some good etiquette to be followed while attending interviews. Tips and guidelines for attending HR interview were also dealt in detail.

In the second session, trainers gave focus on what is group discussion, how to take part in group discussion, Dos and Don'ts in group discussion. After giving these tips students were made to take part in group discussions under the guidance of trainer. At the end of the day program concluded with vote of thanks by Coordinator.





Photographs of the Workshop:



Rashmuth  
Director  
Global Institute of Management  
132/1, Pune-Nashik Highway, Vethale  
Sangamner, Dist. Ahmednagar



A  
Report  
On program

**“MOTIVATION  
& PERSONALITY DEVELOPMENT”**

Conducted by  
**MRS. SMITA GUNE**  
(Soft Skill Trainer & Motivational Speaker, Sangamner)

on  
**16<sup>th</sup> Nov., 2016**

Report Submitted by  
**Prof. Swati Nawale**





Dnyanvardhini Shikshan Sanstha's

Tel. : 02425-292177

02425-292277

# Global Institute of Management

132/1, Pune Nashik Highway, Velhale, Sangamner, Dist. Ahmednagar, Pin - 422 605

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Web : [www.giom.org.in](http://www.giom.org.in)

DTE CODE : MB5325

Ref. No.

Date :

## Program Report

On 16th November 2016, the guest lecture was arranged for students in Global Institute of Management. The lecture was delivered by Ms. Smita V. Gune; she is well known soft skill trainer.

She started the workshop with a very creative introductory session, where students had to introduce themselves in a novel way. This was followed by a discussion on The Self, one's desires, dreams, passions and motivations. Students were told how important their dreams and desires are for developing the personality. It was stressed that they need to have a passion in life. Students were also given tips on how to increase their self-esteem. They were also encouraged to be optimistic and to have a positive approach about everything in life. Most importantly, it was emphasised that they should love themselves and never lose confidence.

In this session she focused on need of self-independence for the girls as well the requirement on discipline to be successful in the life of human beings. She has also focused on the required skillset expected by the industry from the students.

In the end, students were shown a movie clip from the Aamir Khan movie – Lagaan. It depicted how under the British rule, Indians managed to escape the oppressive tax demanded of them by winning a cricket match. It set an example for the students to always be hopeful of good things happening in the future and to achieve the goal by taking on head-on, all the obstacles in the way.

To sum up, it was a well thought-out workshop of motivating the students to discover themselves.





Photographs of the Workshop:

**Motivational  
Speech  
by Smta  
Gune**



Areshmukh  
**Director**

Global Institute of Management  
132/1, Pune-Nashik Highway, Velhale  
Sangamner, Dist. Ahmednagar



One Day Workshop on  
**"ENTREPRENEURIAL TRAINING OWING YOUR FUTURE"**

Tuesday 14<sup>th</sup> January, 2020 (10.00 am)

Organized by,



Dnyanavardhini Shikshan Sanstha's

**GLOBAL INSTITUTE OF MANAGEMENT (GIOM), SANGAMNER**

**Eminent Guest Speaker**

**Shri. Suresh M. Kote**

(CEO, Shri. Mahila Griha Udyog Lijjat Papad, India)

**Patrons**

Hon'ble S. K. Yewale  
Hon'ble T. R. Yewale  
Hon'ble A. S. Yewale

President, Dnyanavardhini Shikshan Sanstha, Sangamner.  
Vice President, Dnyanavardhini Shikshan Sanstha, Sangamner.  
Secretary, Dnyanavardhini Shikshan Sanstha, Sangamner

**Guest of Honor**

Professor Dr. Arun Gaikwad  
(Vice Principal, Sangamner College, Sangamner)  
Dr. R. G. Rasal  
(Vice Principal, PVP College, Loni)  
Dr. R. A. Pawar  
(Principal, ACS BCS College, Ashwi)  
Prof. R. R. Jagtap  
(G.M.D. Arts, B.W.Com & Science College, Sinnar)  
Prof. Shubhangi V. Kulkarni  
(HOD, BBA Dept., Sangamner College, Sangamner)  
Prof. Devidas D. Dabhade  
(Vice Principal, ACS BCS College, Ashwi)  
Prof. Prashant R. Kashid  
(HOD, BCA Dept., SMBST College, Sangamner)  
Prof. Appsaheb D. Kandekar  
(Assist Prof, Nutan Arts, Com. & Sci. Sr. College, Rajapur)

CA. Dr. Anant Divekar  
(Sangamner College, Sangamner)  
Dr. R. N. Wakchaure  
(Associate Professor, ACS College, Rahata)  
Dr. J. R. Bhor  
(Associate Professor, PVP College, Loni)  
Dr. Harjeet B. Punjabi  
(Assist Prof, Sangamner College, Sangamner)  
Prof. R. D. Gaikwad  
(HOD, B. Voc. Dept., Sangamner College, Sangamner)  
Prof. Tukaram T. Khemnar  
(HOD, BCA Dept., Sangamner College, Sangamner)  
Prof. Jayram D. Dere  
(HOD, BBA Dept., SMBST College, Sangamner)  
Prof. Prashant S. Ugale  
(Assist Prof, Arts & Com. College, Dodi)

**For Registration and Other details Contact:-**

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Mr. Gunjan B. Gadekar 9156559988

Prof. Ankita A. Wagh 9158646256  
Prof. Ranita B. Valave 7028221193  
Mr. Bapu M. Sarode 9850663226  
Mr. Kiran K. Kadam 9921888010

**VENUE**



Dnyanavardhini Shikshan Sanstha's

**GLOBAL INSTITUTE OF MANAGEMENT (GIOM)**

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Email ID: [global@sangamner@gmail.com](mailto:global@sangamner@gmail.com)

Shri. K. D. Mulay  
Management Representative

Dr. Parag P. Saraf  
Director





A  
Report on  
**One Day Workshop**  
**“ENTREPRENURAL TRAINING OWING:  
YOUR FUTURE”**

**Chief Guest**

**Mr. Suresh M. Kote**

**(CEO Shri. Mahila Griha Udyog Lijjat Papad India)**

**on**

**14<sup>th</sup> January 2020**

**Report Submitted by**  
**Prof. Ankita A. Wagh**





Dnyanavardhini Shikshan Sanstha's

Tel. : 02425-292177  
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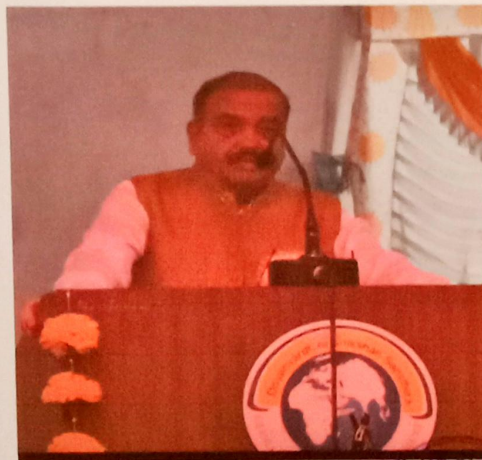
Date :

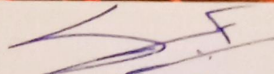
## Workshop Report

Global institute of Management arranged one day Workshop on "ENTREPRENEURIAL TRAINING OWING YOUR FUTURE" which was delivered by Mr. Suresh M. Kote on 14<sup>th</sup> January 2020. The Main objective behind organizing such workshop is to empower students with skills and knowledge. These skills and knowledge would play a vital role in their lives.

In above said workshop topics like Values, Decision making, Emotions and assertiveness, Self-esteem etc explained by the speaker. This session was very interactive since speaker engaged the student's participation through discussions and question answer session. In afternoon session he has taught the concept & need of Market Development through the case study of Lijjat Papad as an Industry. In that he included all the concepts of Marketing Management and Operations Management like Time Management, Quality of Product, Women empowerment, Leadership, Promotional Strategy, Perception, Advertisement and many more with their practical implications. He has tried to escalate the queries of students about the Entrepreneurial development & Interview Skills. Students actively participated & involved in the session.

### **Photographs of the Workshop:**



  
Director

Global Institute of Management  
132/1, Pune-Nashik Highway, Velhale  
Sangamner, Dist. Ahmednagar